

Message Text

UNCLASSIFIED

PAGE 01 BUCAR 08689 291721Z

ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 NEA-10 FEA-01 ERDA-07 AID-05

CEA-01 CIAE-00 DODE-00 FPC-01 H-02 INR-07 INT-05

L-03 NSAE-00 NSC-05 OMB-01 PM-05 USIA-15 OES-07

SP-02 SS-15 STR-05 TRSE-00 ACDA-12 /130 W

-----000677 291843Z /46

R 291437Z NOV 77

FM AMEMBASSY BUCHAREST

TO USDOC WASHDC

INFO AMEMBASSY BELGRADE

AMEMBASSY SOFIA

AMEMBASSY WARSAW

AMCONSUL ZAGREB

SECSTATE WASHDC 6778

UNCLAS BUCHAREST 8689

FROM STEIN FOR BEWT/TPD/JERSCHKOWSKY

E.O. 11652: N/A

TAGS: BEXP, RO

SUBJECT: REPORT ON TSS OFFSHORE OIL AND GAS EQUIPMENT

1. ATTENDANCE AT TECHNICAL SALES SEMINAR (TSS) SESSIONS WAS 42 ON NOVEMBER 17 AND 33 ON NOVEMBER 18. PARTICIPANTS WERE MOSTLY TECHNICIANS, INCLUDING SOME FROM GALATI AND PLOESTI. EQUIPMENT MANUFACTURERS FOR THE MOST PART YAD PRODUCTIVE MEETINGS AND EXPECT SOME SALES TO RESULT. IN SEVERAL CASES, THE ROMANIANS MAY PROCURE US-MADE EQUIPMENT TO HELP CARRY OUT ROMANIAN CONTRACTS FOR DRILLING RIGS TO BE SUPPLIED TO MIDDLE EAST COUNTRIES, EG, SYRIA.

2. VISIT TO ROMANIAN OFFSHORE RIG (GLORIA) CANCELED AT LAST MINUTE BY GOR. EXCUSE GIVEN WAS VARIOUSLY DESCRIBED AS, QUOTE, BAD WEATHER, END QUOTE, OR, QUOTE, TECHNICAL PROBLEMS, END QUOTE, BUT REAL REASON MAY HAVE BEEN RELUCTANCE OF GOR TO ALLOW UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BUCAR 08689 291721Z

FOREIGNERS ON RIG AT THIS TIME. HOWEVER, SUCCESSFUL VISITS WERE ARRANGED BY MINISTRY OFFICIALS TO FACTORIES AND INSTALLATIONS AT GALATI AND PLOESTI FOR THE SEMINAR PARTICIPANTS.

3. OFFSHORE COMPANY CONTINUED ITS DISCUSSIONS ON COOPERATING WITH THE GOR IN SUPPLYING OFFSHORE RIGS TO PETROBALTIC AND TO BULGARIA. COMPANY REPRESENTATIVE MORE OPTIMISTIC NOW THAN AFTER

DISCUSSION IN KRAKOW AND SOFIA. (OFFSHORE WOULD SUPPLY DESIGN AND JACKING SYSTEM--RIGS TO BE FABRICATED IN GALATI SHIPYARD.)

4. TSS MEMBERS ESPECIALLY APPRECIATIVE OF EMBASSY SUPPORT (IE, VERY COMPLETE WELCOME KITS, BRIEFING BY COMATT AND MANUFACTURERS HANOVER TRUST BRANCH MANAGER, PREARRANGED MEETINGS, RECEPTION HOSTED BY COMATT, ETC). THEY ALSO IMPRESSED BY QUALITY OF AUDIENCE. ROMANIANS OBVIOUSLY MORE SOPHISTICATED THAN POLES AND BULGARIANS IN MATTERS OF OIL AND GAS DRILLING DUE TO LONG HISTORY OF PETROLEUM EXPLOITATION IN ROMANIA.

5. EMBASSY COMMENT: ALTHOUGH THE NUMBER OF ROMANIAN PARTICIPANTS MAY APPEAR SMALL IN COMPARISON WITH SEMINAR SESSIONS IN OTHER COUNTRIES, WE ARE CONVINCED THAT THOSE WHO ATTENDED WERE IN FACT INTERESTED, INVOLVED AND RESPONSIBLE. IN OTHER WORDS, THE SEMINAR INVOKED KEEN INTEREST OF A TARGET AUDIENCE. THE SUCCESS OF THE SUBJECT (TSS), DESPITE THE FACT THAT IT TOOK PLACE WITHOUT THE BENEFIT OF A ROMANIAN CO-SPONSOR, SHOWS THAT WHEN THE THEME HITS HOME AND INVOKES THE ROMANIANS' INTEREST, THE SEVERAL MINISTRIES INVOLVED WILL INSURE THAT APPROPRIATE PERSONS ATTEND AND THAT BUSINESS APPOINTMENTS ARE MADE AND KEPT WITH TSS PARTICIPANTS. THIS SEMINAR, UNLIKE OTHERS ORGANIZED HERE, DID NOT INVOLVE, QUOTE, RENTING A CROWD, END QUOTE. END EMBASSY COMMENT.
AGGREY

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 29-Nov-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BUCHAR08689
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770442-0344
Format: TEL
From: BUCHAREST
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771110/aaaaahzq.tel
Line Count: 86
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 0f4dae0d-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 08-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 384864
Secure: OPEN
Status: NATIVE
Subject: REPORT ON TSS OFFSHORE OIL AND GAS EQUIPMENT
TAGS: BEXP, RO
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/0f4dae0d-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009